

# Forum de l'électronique

Le salon de l'innovation, de l'imagerie et des solutions électroniques

// The exhibition of innovation, imaging and electronic solutions

23-24-25  
NOVEMBRE  
2021

NOVEMBER 23-24-25, 2021

ANGERS  
PARC DES EXPOSITIONS

## DEMANDE DE PARTICIPATION

// PARTICIPATION FORM

EXPOSER SUR L'ESPACE :

// EXHIBIT ON :

**CAP'TRONIC /  
We Network**

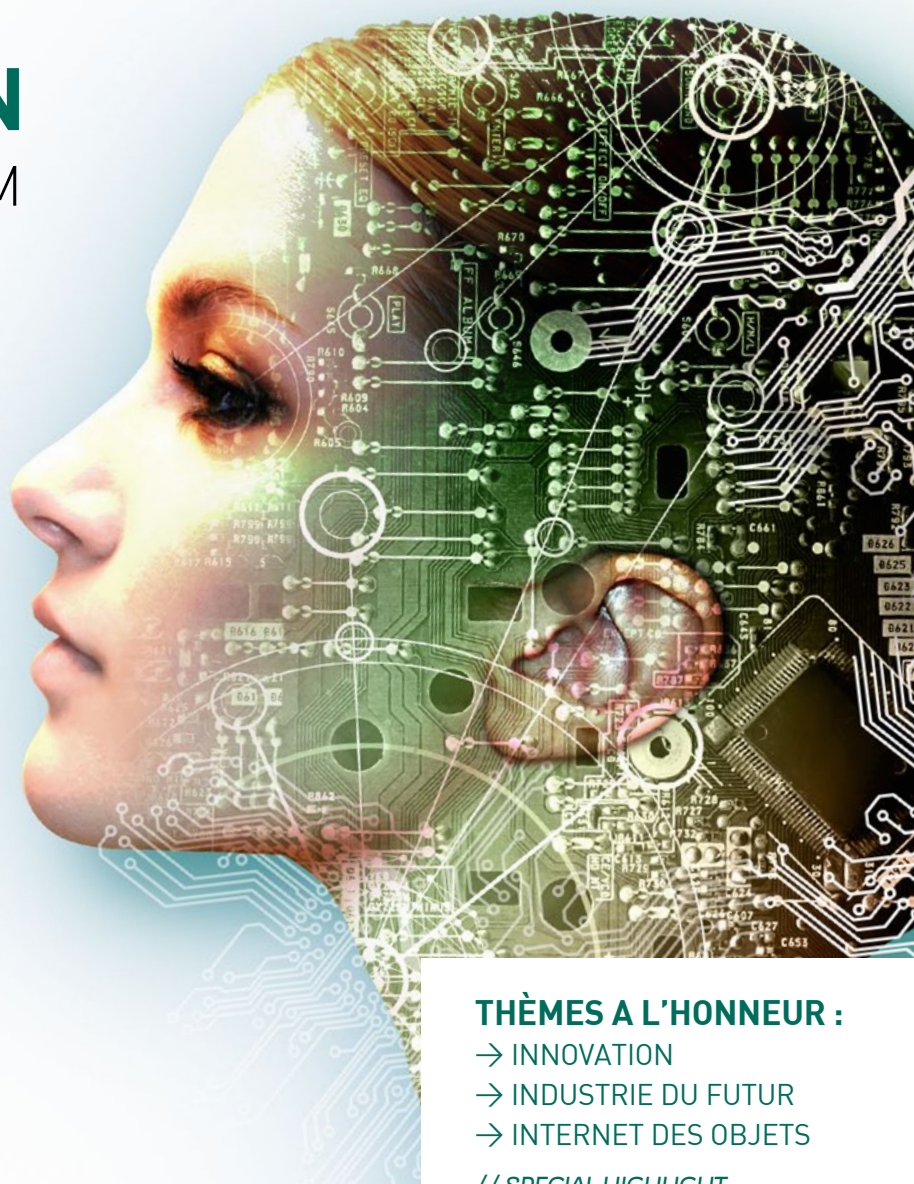
PROFITEZ D'UNE OFFRE  
« CLÉ EN MAIN » À UN  
TARIF EXCEPTIONNEL DE

**1 060 € HT\***

*\*Offre soumise à certaines restrictions. Veuillez nous consulter.*

*// Enjoy the offer « ready to work » at an exceptional price of 1 060 €\* excl VAT !*

*\*Offer subject to certain restrictions. Please consult us.*



THÈMES A L'HONNEUR :

- INNOVATION
- INDUSTRIE DU FUTUR
- INTERNET DES OBJETS

// SPECIAL HIGHLIGHT

*Innovation - Industry of the future - IOT*

## VOS CONTACTS / CONTACTS

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En partenariat avec // In partnership with



FORUM DE L'ÉLECTRONIQUE, UN ÉVÈNEMENT ORGANISÉ PAR // organised by : GL events Exhibitions Industrie

ZA Mayne II - 47440 Casseneuil (France) // Tél. : +33(0)5 53 36 78 78 // Fax : +33(0)5 53 36 78 79 // Mail : [contact.sepem@gl-events.com](mailto:contact.sepem@gl-events.com)

→ VOUS EXPOSEZ EN TANT QUE / YOU TAKE PART AS :

Exposant direct / Direct Exhibitor  Co-exposant\*  (nom de l'exposant direct) : \_\_\_\_\_  
// Co-exhibitor\* (name of the direct exhibitor)

\* Un Co-exposant est invité sur le stand d'un exposant direct et doit s'acquitter des frais suivants : Pack inscription et Assurance. Cela comprend la présence de la raison sociale et du n° stand qui l'héberge sur : la liste des exposants du site internet et le plan du salon. / A Co-Exhibitor is invited to the stand of a direct exhibitor and must pay the following fees: Registration Pack and Insurance. This includes the presence of the company name and number of booth hosting it on: the list of exhibitors of the website and the exhibition floor plan.

**SOUSCRIPTEUR / SUBSCRIBER**

→ VOTRE SOCIÉTÉ / COMPANY

Raison sociale / Company name \_\_\_\_\_

Adresse 1 (ZAC, ZI, Bât...)/ Address 1 (Industrial park, buildings...) \_\_\_\_\_

Adresse 2 (Rue, voie, lieu-dit...)/ Address 2 (Street...) \_\_\_\_\_

Adresse 3 (BP, CS...)/ Address 3 (Post box) \_\_\_\_\_

Code postal / Zip Code \_\_\_\_\_ Ville / Town \_\_\_\_\_

Pays / Country :  France | Ou autre / Other \_\_\_\_\_

Tél. / Phone \_\_\_\_\_ Fax \_\_\_\_\_ Web (sans / without http://) \_\_\_\_\_

E-mail | société / Company \_\_\_\_\_ E-mail | comptabilité / accounting \_\_\_\_\_

 \_\_\_\_\_  \_\_\_\_\_

Siret \_\_\_\_\_ N° TVA Intracommunautaire / VAT number \_\_\_\_\_

*Obligatoire / Compulsory*

*Obligatoire pour les sociétés UE / "Mandatory for EU companies"*

→ ADRESSE DE FACTURATION (SI DIFFÉRENTE) / INVOICING ADDRESS (IF DIFFERENT FROM THE SUBSCRIBER'S ADDRESS)

Raison sociale / Company name \_\_\_\_\_

Adresse 1 (ZAC, ZI, Bât...)/ Address 1 (Industrial park, buildings...) \_\_\_\_\_

Adresse 2 (Rue, voie, lieu-dit...)/ Address 2 (Street...) \_\_\_\_\_

Adresse 3 (BP, CS...)/ Address 3 (Post box) \_\_\_\_\_

Code postal / Zip Code \_\_\_\_\_ Ville / Town \_\_\_\_\_

Pays / Country :  France | Ou autre / Other \_\_\_\_\_

Tél. / Phone \_\_\_\_\_ Fax \_\_\_\_\_ Web (sans/without http://) \_\_\_\_\_

E-mail | société / Company \_\_\_\_\_ E-mail | comptabilité / accounting \_\_\_\_\_

Siret \_\_\_\_\_ N° TVA Intracommunautaire / VAT number \_\_\_\_\_

*Obligatoire / Compulsory*

*Obligatoire pour les sociétés UE / "Mandatory for EU companies"*

→ RESPONSABLE DE VOTRE ENTREPRISE / YOUR COMPANY EXECUTIVE

PDG | Gérant / General Management  Mr  Mme / Mrs

Nom / Name \_\_\_\_\_ Prénom / First name \_\_\_\_\_

E-mail \_\_\_\_\_

→ RESPONSABLE DU DOSSIER / BOOTH MANAGER

Mr  Mme / Mrs

Nom / Name \_\_\_\_\_ Prénom / First name \_\_\_\_\_

Fonction / Job title \_\_\_\_\_

Téléphone direct / Direct phone \_\_\_\_\_ E-mail \_\_\_\_\_

Personne à laquelle sera adressée toute correspondance de notre part (login et mot de passe de l'Espace exposants, enews exposants, cartes d'invitation...)  
// This person will receive all correspondence regarding the show preparation (Login and password for the Exhibitors area, exhibitors enews, Invitation cards).

→ NOM (EN CAPITALES) SOUS LEQUEL VOTRE SOCIÉTÉ DOIT APPARAÎTRE DANS LA LISTE DES EXPOSANTS  
// COMPANY NAME TO BE USED IN EXHIBITORS' LIST (CAPITAL LETTER)

\_\_\_\_\_

Classement alphabétique à la lettre / Alphabetical listing at letter \_\_\_\_\_

Attention : les formes juridiques françaises et étrangères (SA, SARL, SAS, GMBH, INC, LTD,...) ainsi que les termes Ets et Sté ne doivent pas être pris en compte. FORUM DE L'ÉLECTRONIQUE décline toute responsabilité en cas d'insertion erronée, défectueuse ou mal placée : l'exposant est seul responsable des informations qu'il fournit.  
/ Warning: the French and foreign legal forms (SA, SARL, SAS, GMBH, INC, LTD,...) as well as the terms Ets and Sté must not be taken into account. FORUM DE L'ÉLECTRONIQUE accepts no responsibility for any errors in the placement, wording or spelling of insertions. The exhibitor is the only one responsible for the information provided.

→ VOTRE CONTACT COMMERCIAL QUI DOIT APPARAÎTRE DANS VOTRE FICHE SOCIÉTÉ SUR LE SITE INTERNET DU SALON  
/ YOUR COMMERCIAL CONTACT MUST APPEAR IN YOUR COMPANY PROFILE ON THE EXHIBITION WEBSITE

Mr  Mme / Mrs | Nom / Name \_\_\_\_\_ Prénom / First name \_\_\_\_\_

Fonction / Job title \_\_\_\_\_

Téléphone direct / Direct phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Votre profil exposant au service des visiteurs / Your exhibitor profile for visitors

① VOS UNIVERS TECHNOLOGIQUES (COCHEZ LA CASE CORRESPONDANTE)  
// YOUR TECHNOLOGICAL FIELDS (TICK APPROPRIATE BOX)

	UNIVERS PRIORITAIRE / MAIN AREA 1 choix obligatoire / 1 obligatory choice	UNIVERS COMPLÉMENTAIRE(S) / ADDITIONAL(S) Facultatif / Optional
ELECTRONIQUE / PRODUCTION / TEST / COMPOSANTS / ELECTRONICS   PRODUCTION   TESTING   COMPONENTS	S1 <input type="checkbox"/>	S11 <input type="checkbox"/>
LOGICIELS ET SYSTEMES EMBARQUES / M2M / OBJETS CONNECTES / EMBEDDED SYSTEMS   M2M	S2 <input type="checkbox"/>	S22 <input type="checkbox"/>
MESURE / INSTRUMENTATION / METROLOGIE / MEASUREMENT   INSTRUMENTATION   METROLOGY	S3 <input type="checkbox"/>	S33 <input type="checkbox"/>
VISION / OPTOELECTRONIQUE / AFFICHAGE / VISION   OPTOELECTRONIC   DISPLAY	S4 <input type="checkbox"/>	S44 <input type="checkbox"/>
SERVICES / CONSEILS / SERVICES   ADVICE	S5 <input type="checkbox"/>	S55 <input type="checkbox"/>

② VOUS ÊTES (1 choix) / YOU ARE (1 answer)

Fabricant / Assembleur / Manufacturer / Assembler

Sous-traitant / Subcontractor

Concepteur / Intégrateur / Designer / Integrator

Distributeur / Revendeur / Distributor / Retailer

Autre prestataire de Services, Conseils / Other service provider, Consultancy

**3 VOS PRODUITS ET SERVICES (maximum 5) / YOUR PRODUCTS AND SERVICES (maximum 5)**

**L'OFFRE TECHNO FABRICANTS / FOURNISSEURS / DISTRIBUTEURS**

// MANUFACTURERS | SUPPLIERS | DISTRIBUTORS | TECHNOLOGY

- P01  **Acquisition de données, traitement, capteurs, détecteurs**  
// Data acquisition, processing, sensors
- P02  **Cartes & sous-ensembles**  
// Boards & Sub-assemblies
- P03  **Composants & équipements actifs**  
// Active components and hardware
- P04  **Composants & équipements passifs, antennes, fils, câbles et boîtiers**  
// Passive components and hardware, antennae, wires, cables and cases
- P05  **Composants de vision**  
// Vision components
- P06  **Composants laser**  
// Lasers
- P07  **Composants optoélectroniques**  
// Optical and optoelectronic components
- P08  **Eclairage, signalisation, leds**  
// Lighting, signalling, LEDs
- P09  **Emballage, consommables, colles**  
// Packaging consumables, glues
- P10  **Équipements des laboratoires, procédés**  
// Lab equipment, processes
- P11  **Fabrication électronique**  
// Electronic manufacturing
- P12  **Imagerie et visualisation**  
// Imaging and displays
- P13  **Impression 3D/additive**  
// 3D printing/additive
- P14  **Instrumentation de mesure électronique, CEM**  
// Electronic measuring instruments, CEM
- P15  **Instrumentation générale**  
// General instrumentation
- P16  **Instruments de contrôle optique et par rayons X, CND**  
// Non-destructive testing techniques
- P17  **Logiciels**  
// Software
- P18  **Machines et équipements de production**  
// Production machinery and hardware
- P19  **Machines spéciales**  
// Special machines
- P20  **Mesures mécaniques**  
// Mechanical measurements
- P21  **Microélectronique**  
// Microelectronics
- P22  **Nanotechnologies**  
// Nanotechnology
- P23  **Systèmes de contrôle, test et mesure de production**  
// Control systems, test and measurement production
- P24  **Systèmes de vision**  
// Vision systems
- P25  **Tests et moyens d'essais, simulation**  
// Testing and test facilities, Simulation

**L'OFFRE EMBARQUÉ / OBJETS CONNECTÉS**

// EMBEDDED | SMART OBJECTS

- P26  **Big Data**  
// Big Data
- P27  **Block chain**  
// Block chain
- P28  **Cloud computing**  
// Cloud computing
- P29  **Éditeurs & intégrateurs de logiciels | d'applications**  
// Software | application publishers and integrators
- P30  **Équipementiers de réseaux**  
// Network facilities
- P31  **Logiciels**  
// Software

- P32  **Machine learning**  
// Machine learning
- P33  **Machine to Machine**  
// Machine to Machine
- P34  **Opérateurs télécom**  
// Telecoms operators
- P35  **Sécurité des données et flux**  
// Data and flow security
- P36  **Société de services / Ingénierie**  
// Services companies | Engineering
- P37  **Sous-ensembles embarqués**  
// Embedded subsystems
- P38  **Sous-ensembles logiciels**  
// Software subsystems
- P39  **Systèmes électroniques intégrés**  
// Integrated electronic systems
- P40  **Systèmes embarqués**  
// Embedded systems
- P41  **Systèmes temps-réel**  
// Real-time systems
- P42  **Technologies de l'Internet et web**  
// Internet and web technology
- P43  **Traitement des données**  
// Data processing
- P44  **Traitement des images**  
// Image processing
- P45  **Traitement numérique du signal**  
// Digital signal processing

**L'OFFRE CONCEPTEUR / INTÉGRATEUR**

// DESIGNER | INTEGRATOR

- P46  **Bureaux d'études**  
// Research Unit
- P47  **Conception de circuits**  
// Circuits designing
- P48  **Design**  
// Design
- P49  **Intégrateurs**  
// Integrators

**L'OFFRE ACADÉMIQUE / INSTITUTIONNELLE / SERVICES**

// ACADEMIC | CORPORATE | SERVICES

- P50  **Centres de formation, écoles et universités**  
// Schools, universities and training centres
- P51  **Conseils et expertises**  
// Consultants and Experts
- P52  **Fablabs**  
// Fablabs
- P53  **Financement**  
// Finance
- P54  **Juridique**  
// Legal
- P55  **Laboratoires d'étalonnage**  
// Calibration labs
- P56  **Laboratoires de recherche**  
// Research labs
- P57  **Organismes de certification et réglementaire, centre technique**  
// Regulatory and certifying bodies, technical centres
- P58  **Pôles de compétitivité, Clusters**  
// Competitiveness clusters
- P59  **Presse, édition**  
// Press, publishers
- P60  **Prototypage**  
// Prototyping
- P61  **Syndicats, associations, organismes officiels**  
// Unions, associations, official bodies



**4 VOS MARCHÉS CLIENTS / YOUR CUSTOMER MARKETS**

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> <b>Aéronautique / Militaire</b><br>// Data acquisition, processing, sensors | <input type="checkbox"/> <b>Énergie</b><br>// Energy                     | <input type="checkbox"/> <b>Smart Cities / Smart Building / Smart Grid</b><br>// Smart Cities / Smart Building : Smart Grid |
| <input type="checkbox"/> <b>Agroalimentaire / Agricole</b><br>// Agribusiness / Agricultural         | <input type="checkbox"/> <b>Industrie 4.0</b><br>// Industry 4.0         |   |
| <input type="checkbox"/> <b>Automobile / Transport</b><br>// Automotive / Transportation             | <input type="checkbox"/> <b>Santé / Bien-être</b><br>// Health / Welfare |   |

**5 NOMS DE SOCIÉTÉS EXERÇANT LA MÊME ACTIVITÉ QUE VOUS (Afin d'optimiser l'implantation des stands)**  
// COMPANY NAMES PRACTISING THE SAME ACTIVITY AS YOU (to optimize the organization of the stands)

.....

**VOTRE MODULE AU SEIN DE L'ESPACE CAP'TRONIC / We Network**  
// YOUR MODULE IN THE CAP'TRONIC / We Network

**PROFITEZ D'UNE OFFRE « CLÉ EN MAIN »  
À UN TARIF EXCEPTIONNEL DE 1 060 € HT !**

// ENJOY THE OFFER « READY TO WORK » AT AN EXCEPTIONAL PRICE OF 1060€ excl VAT !

**CETTE OFFRE COMPREND / THIS OFFER INCLUDES :**

**Dans un espace partagé un module stand de 6 m² :**

- 1 banque d'accueil, 1 chaise hôtesse, cloisons, bandeau, moquette, enseigne, 1 barre led
- Chaque exposant a la possibilité d'apporter un seul roll-up

**Visibilité :**

- Présence et présentation de votre société avec logo et lien hypertexte dans la liste des exposants sur le site internet du salon
- Présence de votre société sur le plan du salon

**Services :**

- Badges exposants
- Accès au Club VIP du salon
- Surveillance jour et nuit du salon
- Nettoyage quotidien des stands et des allées
- Wifi sur le hall

**Communication :**

- Mise à disposition des documents promotionnels du salon (Cartes d'invitation papier, E-invitation personnalisable...)

*In a shared space, a module of 6 m² for you :*

- 1 reception desk, 1 hostess chair, partitions, headband, carpet, sign, 1 led bar
- Only 1 roll-up per exhibitor is authorized.

**Advertising :**

- Your logo with a link will appear inside the « Exhibition list » on the Exhibition website
- Your company's name will appear on the Exhibition plan

**Services :**

- Exhibitors pass
- VIP Club access
- Surveillance day and night
- Stand and common spaces cleaning
- Free wifi everywhere in the Exhibition building

**Communication :**

- Easy access to all the promotionals support for the Exhibition (invitation letters, e-invitation, with the possibility of personalisation)

\* TVA due par le preneur de la prestation  
TVA non applicable aux sociétés étrangères assujetties Art.44 et 196 de la Directive 2006/112/CE modifiée.  
Avec obligation d'apporter la preuve d'assujettissement.

// \* VAT owed by the recipient of the service.  
For foreign companies with the status of taxable persons, according to the article 44 & 196 of the 'Directive 2006/112/CE modified' the most of services are now without VAT. Proof of the status to be transmitted.

TOTAL HT / TOTAL exc. VAT =  € HT

+ TVA 20%\* / + VAT 20%\* =  €

**1** TOTAL TTC / TOTAL inc. VAT =  €

# CONDITIONS & MODALITÉS DE PAIEMENT

## // Payment conditions

40% du montant TOTAL TTC à la signature du contrat, soit =  €

// 40% TOTAL amount incl. VAT on signature

Le solde à partir du 24 septembre 2021 soit =  €

// The outstanding amount on september 24, 2021

Acompte de 40 % à joindre à la demande de participation.

Pour toute inscription à compter du 24 septembre 2021, 100 % du montant est dû à l'inscription.

/// 40% deposit to attach to the participation form. For any registration after september 24, 2021,

100% of the amount is due at registration.

Nom du signataire (en capitales) / Name .....

Date .....

**OBLIGATOIRE** : signature et tampon précédée de la mention «lu et approuvé». Je confirme accepter le Contrat de Participation (page 7 & 8)

**MANDATORY**: signature and stamp preceded by expression «read and approved». I hereby accept the Registration Contract (page 9 & 10).

Signature & mention

Tampon de la société / Stamp

### MODES DE PAIEMENT / Payment methods

MERCI DE PRÉCISER LE TYPE DE RÈGLEMENT : cochez la case :

// Please specify the type of payment: check the box

**VIREMENT** / Bank swift (compulsory for international exhibitors) :

Libellé du virement : «votre nom de société/company» – FE ANGERS 2021

COORDONNÉES BANCAIRES DE GL EVENTS EXHIBITIONS / Bank swift to :

Domiciliation : BP.Occitane Villeneuve/L							
Banque/ Bank 17807		Guichet / Box 00802		Compte/ Account 81021174015		Clé / Key 95	
IBAN - FR76	1780	7008	0281	0211	7401	595	BIC / SWIFT CCBPFRRPPTLS

**CARTE DE CRÉDIT** / Credit card

Pour les règlements par carte de crédit, HORS AMEX (Visa, Master card) nous transmettons le formulaire d'autorisation sur demande. / For payments by credit card, OUTSIDE AMEX (Visa, Master card) we transmit the authorization form on request.

Je ne souhaite pas recevoir de communications ou sollicitations électroniques, adaptées à mon profil, des partenaires des secteurs d'activités de la société GL events Exhibitions Industrie (ex : autres entités du Groupe GL events, presse, associations...). Merci de vous référer au « Contrat de participation », à la fin du présent document, pour prendre connaissance de la totalité des mentions légales.

/// I prefer not to receive e-newsletters nor email concerning special or exclusive offers provided by partners (companies [in particular GL events Group's companies], associations, press, exhibitors...) of GL events Exhibitions Industrie. Please refer to the "Participation Contract" at the end of this document for the full terms and conditions.

### OBSERVATIONS

**J'accepte de recevoir les factures par mail**  
/ I agree to receive invoices by email







# REGISTRATION CONTRACT

## PARTICIPATION CONTRACT

### General Terms of Sale effective as of November 30, 2020

#### DEFINITIONS

**General Terms of Sale or GTS:** present general terms defining the rights and obligations of the Organizer and the Exhibitors in the framework of the organization and conduct of the Event.

**Contract:** comprises (i) the participation request accepted by the Organizer and the related Quotation, (ii) the General Terms of Sale, (iii) the documents referred to in section 1 below as well as (iv) any specific provisions or requests for the provision of additional services agreed between the Parties.

**Quotation:** the commercial offer of provision of services by the Organizer to the Exhibitor including a description and a price, decided on a case-by-case basis.

**Participation file:** file returned by the Exhibitor wishing to take part to the Event, comprising notably the Quotation as well as these General Terms of Sale.

**Exhibitor Area:** area on the Event's website, containing various particulars reserved for Exhibitors.

**Exhibitor:** any natural and/or legal person having concluded the Contract with the Organizer to benefit from services provided for the Event in question.

**Organizer:** the organizer of the Event, namely the company **GL events Exhibitions Industrie**, a société par actions simplifiée (simplified public limited company) with share capital of 79,486,000 euros, listed in the Trade & Companies Register of Agen under number 879 104 248, headquartered in Calonge, Zone Artisanale Mayne II, 47440 Casseneuil.

**Event:** any public event, gathering or campaign organized by the Organizer in France or abroad, such as trade shows, fairs, congresses and exhibitions. The Event can be conducted on a physical site and/or via a digital platform.

**Provision of Services:** provision of services, products rented and/or purchased by the Exhibitor from the Organizer, as itemized in the Quotation and where applicable in any purchase orders for the provision of further services.

**PREAMBLE** – The Exhibitor and Organizer (hereafter individually or collectively "the Party" or "the Parties") have met to define and establish the terms and conditions of the participation request formulated by the Exhibitor with the Organizer.

Following their discussions, the Exhibitor and Organizer have agreed to collaborate under the conditions set out below. In that respect, the Contract replaces any other document previously exchanged between the Parties.

That being the case, both the Exhibitor and the Organizer hereby state that they have received all the necessary information concerning their commitments and that they have fully understood and agreed to their commitments under the terms of said Contract.

The Exhibitor accordingly acknowledges that its essential obligations under the Contract are as follows:

(i) to provide all the information and/or items and/or to perform all the steps necessary for the Organizer to provide the Services.

(ii) to make full payment of the price of the Contract price, within agreed deadlines, including insurance costs where applicable.

For its part, the Organizer recognizes that its essential obligation is to provide, on a best effort basis, the agreed Services as listed in the Quotation, and where applicable in purchase orders for additional services, within the agreed time limit and according to the required quality standards.

#### ARTICLE 1 – ORDER FOR THE PROVISION OF SERVICES

1.1 Participation requests are made using special forms, either in paper or electronic format dedicated to each Event. They are filled in and signed by the Exhibitors themselves. When the participation request comes from a legal entity, it must state its legal form, share capital and head office. It is signed by its legal representatives or by any natural person duly empowered for that purpose. The Contract (paper format) is binding and the Exhibitor commits to pay the Contract price when the Organizer receives the Participation file signed by the Exhibitor, subject to any refusal duly justified by the Organizer as set out in section 3 below. When the participation request is made in electronic format, it is filled in and signed in accordance with the provisions stated in subsection 1.2 below. The participation request is binding and final, subject to any refusal duly justified by the Organizer as set out in section 3 below.

Any participation request implies the Exhibitor's total acceptance of:

- this Contract,
- the safety specifications – internal regulations of the Event's venue,
- the special technical regulations specified in the Exhibitor Area (construction regulations, waste disposal processes, etc.).

The Contract therefore includes all the aforesaid documents and all public-interest provisions governing Events organized in France. The Exhibitor also undertakes to comply with any new provision the Organizer may communicate to it, even verbally, if circumstances or the interests of the Event so require.

#### ARTICLE 1.2 – ORDER FOR THE PROVISION OF SERVICES IN ELECTRONIC FORMAT

If the Exhibitor wishes to submit its participation request electronically, it must log in to its Exhibitor Area with the user name and password e-mailed to it by the Organizer. When logged in to its Exhibitor Area, the Exhibitor can access and fill in the participation request form provided in the interface.

Then the Exhibitor can access a page showing a summary of the participation request, the deposit payment method and the contents of the Contract. The Exhibitor must acknowledge that it has read and accepts the provisions of the Contract before confirming its participation request by clicking on the box or mention provided for that purpose, and in so doing the Exhibitor is deemed to have signed and unreservedly accepted the Contract, which is firm and final, subject to refusal duly justified by the Organizer as stated in section 3 hereafter. The Exhibitor will then receive an e-mail confirming that the participation request has been received and processed by the Organizer. This e-mail contains a summary of the participation request and a copy of the Contract in PDF format.

#### ARTICLE 2 – EXHIBITORS & CO-EXHIBITORS

2.1 In support of its participation request, the Exhibitor is required to forward a signed "certificate" of brands or models, as the case may be, if it is an importer or manufacturer's agent considered as an intermediary, by each of the firms whose products or equipment will be exhibited. Special forms can be requested from the Organizer. The Organizer reserves the right to check that the type of equipment or product exhibited complies with the Schedule of Exhibits provided with the participation request. If any of the above recommendations are not followed, the Organizer will be forced to take corrective measures that may include closing the unacceptable place and terminating the Contract.

2.2 Any Exhibitor who takes part in an Event on the place of another Exhibitor, even temporarily, must register its presence with the Organizer by completing a participation request and signing a Contract with the Organizer according to the terms set out herein. The Exhibitor will then be invoiced for a registration fee and insurance costs. This Contract offers all the benefits inherent to all recognized Exhibitors (entry in the guide, insurance, etc.). In addition, a co-Exhibitor is required to leave its equipment on its place throughout the Event, removal thereof being strictly prohibited. The main Exhibitor can host a co-Exhibitor on its stand, subject to each Exhibitor on the same stand having at least 9 square metres of floor area (e.g.: 1 co-Exhibitor, if the stand's floor area  $\geq$  18m<sup>2</sup>; 2 co-Exhibitors, if the stand's floor area  $\geq$  27m<sup>2</sup>), unless otherwise specified in the Exhibitor Area of the Event concerned.

2.3 During the Event, within the confines of the site and its immediate surroundings, Exhibitors must not act or behave in such a way that could be construed as free-riding or unfair competition with regard to the Event and/or its Exhibitors and/or Partners. The Organizer reserves the right to refuse access or remove temporarily or permanently any Exhibitor whose behaviour adversely affects the calmness and safety of the Event, the Organizer and/or the other Exhibitors and/or visitors.

**ARTICLE 3 – CONTROL OF RESERVATIONS, ADMISSIONS OR REFUSALS** – The Organizer may decide at any time, even after receiving the participation request as set out in section 1 above, to refuse or accept reservations, without recourse. The Organizer may therefore refuse a participation request, justifying its refusal inter alia on the basis of the provisions of sections 2 and/or 10 herein and/or, as the case may be, if the Exhibitor's offer is inconsistent with the strategic positioning of the Event. The stands are deemed available each year; therefore, no Exhibitor can claim to have benefited from a specific location in previous editions in order to request it again. Additionally, an Exhibitor whose participation request has been rejected cannot invoke the fact that it

was accepted for previous Events, nor may it argue that its participation was solicited by the Organizer. Nor may an Exhibitor invoke the correspondence between itself and the Organizer, or receipt of payment for the requested services, or that its name has been published in any list, as evidence that it has been accepted. Rejection of an Exhibitor's participation will not give rise to payment of any compensation other than a refund of the amounts paid to the Organizer, with the exception of the costs of processing the request, which will be retained by the Organizer. The consequences of a cancellation are set out in this Contract.

**ARTICLE 4 – LOCATION** – If the circumstances so require, in particular in case of force majeure, the Organizer of the Event reserves the rights at any time to modify the place(s) where the Event is held, as long as the new place(s) remain within the same catchment area of the Event, such change having no effect on the validity of the Contract. The new location(s) of the Event will be chosen as early as possible, and will take into account as much as possible the constraints of all stakeholders (site operator, Organizer, Exhibitors, sponsors, visitors etc.)

#### ARTICLE 5 – PENALTIES FOR BREACH OF CONTRACT

**5.1 WALKAWAY CLAUSE** – In accordance with the provisions of Articles 1219 et seq. of the French Civil Code, performance of the Contract may be suspended by either Party if the other Party fails to fulfil any of its essential obligations, after having served formal notice by registered letter with acknowledgement of receipt, within the period stated in the said letter. All costs arising from resumption of performance of the Contract by either Party will be invoiced with appropriate supporting evidence to the defaulting Party. At the end of this period, if no change has taken place to enable resumption of performance of the Contract, it will be automatically terminated through the fault of the defaulting Party. Such termination will be notified to the latter in another registered letter with acknowledgement of receipt.

**5.2 TERMINATION** – The Parties expressly agree that any breaches of their essential obligations as specified in section 1 above may entail termination of the Contract if formal notice served to the defaulting party by registered letter with acknowledgement of receipt goes unheeded. Termination will be notified to the latter in a new registered letter with acknowledgement of receipt and will take effect immediately. If the Contract is terminated through the fault of the Exhibitor, this right to terminate will entail full payment of costs incurred by the Organizer in its performance of the Contract up to the date of termination – as duly proved – on receipt of the invoice by the Exhibitor. Any major breach committed less than 4 months before the Event and justifying the termination of the Contract entails in any case payment of 100% of the Contract.

If the Contract is terminated through the fault of the Organizer, the sums corresponding to services correctly executed and duly justified by the Organizer up to the date of termination will be owed by the Exhibitor.

**5.3 SPECIFIC PERFORMANCE** – Given the specific nature of the Services concerned and the Organizer's indispensable know-how needed to fulfil its obligations under the Contract, the Parties expressly agree to waive the provisions of Articles 1221 and 1222 of the French Civil Code.

#### ARTICLE 6 – POSTPONEMENT, CANCELLATION, FORCE MAJEURE

##### 6.1 – General Provisions

Under the provisions of article 1218 of the French Civil Code, the Parties' obligations will be suspended in the event of a case of force majeure. By express agreement, the following events inter alia are deemed cases of force majeure: (i) war, riots, fire, strikes, natural disasters, shortages of raw materials, epidemics, transport strikes, administrative closure of the site by a competent authority vested with the necessary security or policing powers, even if the statutory and case-law conditions of force majeure are not met; (ii) proven threat of terrorism or of commission of an act of terrorism.

The Party that is the victim of an event of Force Majeure shall alert the other Party forthwith by registered letter with acknowledgement of receipt immediately upon occurrence of said event, and performance of its obligations will thus be suspended.

(i) If the impediment is temporary, performance of the obligation will be suspended unless the resulting delay justifies termination of the Contract.

If the Contract continues, the Exhibitor will pay the Organizer all the costs incurred during the period of suspension of the Contract in addition to all other costs arising on resumption of the Contract, with appropriate supporting documentation.

(ii) If the impediment is definitive, the Contract will be automatically terminated and the Parties released from their obligations.

Termination will entail full payment of the Contract price and of internal and external fees incurred by the Organizer in its performance of the Contract up to the date of occurrence of the event of Force Majeure, on receipt of the invoice.

##### 6.2 – Postponement or cancellation of the Event

If the Organizer, for any reason whatsoever (including force majeure), is led to postpone or cancel the Event, the following conditions will apply, by way of derogation from the provisions of section 6.1 above: it is specified that for the implementation of this clause, the notifications between the Organizer and the Exhibitor may be by postal mail or email. After the announcement by the Organizer of the postponement or cancellation of the Event, each Exhibitor will benefit from a 10 worked days delay in order to make its decision known. Failing an answer from the Exhibitor within the indicated deadline, the Organizer reserves the right to choose the option to apply.

**6.2.1** – If the Event is **postponed** ("postponement" meaning any new date situated at the latest 12 months after the initial date):

- CASE 1: if the Exhibitor accepts the postponement, the Contract is automatically shifted to the new dates of the Event. The contract amount remains due in its entirety, each Party bearing its own costs incurred by the change of date.
- CASE 2: if the Exhibitor does not accept the postponement of its participation (for whatever reason, including a case of force majeure), the Exhibitor will have the choice between the two following options:

- Option 1: the Exhibitor will benefit from a credit note that it can use for a future event organized by the Organizer, which amount shall correspond to the sums already paid by the Exhibitor in execution of the Contract.

- Option 2: sums already paid by the Exhibitor will be entirely reimbursed. In order to cover a part of the costs incurred by the Organizer, the Organizer will keep a forfeit equal to 25 % of the amount of the Contract, if the announcement of postponement as well as request for reimbursement are made **less than 90 days** before the initial date of the Event.

##### 6.2.2 – If the Event is **cancelled**, each Exhibitor may exercise one of the following options:

- Option 1: the Exhibitor will benefit from a credit note that it can use for a future event organized by the Organizer, which amount shall correspond to the sums already paid by the Exhibitor in execution of the Contract.

- Option 2: sums already paid by the Exhibitor will be entirely refunded. In order to cover a part of the costs incurred by the Organizer, the Organizer will keep a forfeit equal to **25 %** of the amount of the Contract, if the announcement of cancellation as well as request for reimbursement are made **less than 90 days** before the initial date of the Event. If the Event is postponed several times, the terms « initial date » refer to the date previously announced.

If only the « physical » part of the Event is postponed or cancelled, the conditions above apply only to the part of the amount of the Contract related to the physical presence of the Exhibitor on the Event.

##### 6.2.2 – If the Event is **cancelled**, each Exhibitor may exercise one of the following options:

• Option 1: the Exhibitor will benefit from a credit note that it can use for a future event organized by the Organizer, which amount shall correspond to the sums already paid by the Exhibitor in execution of the Contract.

• Option 2: sums already paid by the Exhibitor will be entirely refunded. In order to cover a part of the costs incurred by the Organizer, the Organizer will keep a forfeit equal to **25 %** of the amount of the Contract, if the announcement of cancellation as well as request for reimbursement are made **less than 30 days** before the initial date of the Event. If the Event is postponed several times, the terms « initial date » refer to the date previously announced.

If only the « physical » part of the Event is postponed or cancelled, the conditions above apply only to the part of the amount of the Contract related to the physical presence of the Exhibitor on the Event.

**ARTICLE 7 – HARDSHIP CLAUSE** – The Exhibitor and the Organizer agree to waive the provisions of article 1195 of the French Civil Code.

**ARTICLE 8 – EXHIBITOR'S OBLIGATIONS** – The fact of entering into a Contract with the Organizer entails an obligation to occupy the place in the Exhibitor Area as assigned by the Organizer within the deadline stated by the latter, and to keep it in place until the end of the Event. Exhibitors are formally prohibited from packing their equipment or removing their animals before the end of the Event. Generally speaking, the Exhibitor must strictly comply with the regulations in force and with any other regulations added to or replacing them, in particular with regulations governing intellectual property, subcontracting, health, safety and illegal employment. The award of the Contract implies compliance with the public order and policing measures imposed both by the authorities and by the Organizer. Any breach whatsoever of the provision in the contractual documents as stated in section 1 above, or of any other provision herein or any other provision lawfully imposed on the Exhibitor, may result in the immediate and automatic exclusion of the Exhibitor, temporarily or permanently, without any compensation or refund of the amounts paid, without prejudice to any damages to the Organizer. The Organizer accepts no liability for the consequences of failure to comply with the contractual documents and/or the regulations in force. Such exclusion may be valid for the duration of the Event, or for any other event subsequently organized by the GL events group, if the seriousness of the breach so justifies.

Exhibitors are required to attend the Event in a manner consistent with the professional category matching their samples. They may exhibit only the products for which they have made their participation request. They may only distribute catalogues and brochures specifically relating to the items they are exhibiting.

**ARTICLE 9 – SCHEDULE OF EXHIBITS/SAMPLES OR ITEMS ALLOWED** – The Exhibitor will exhibit under its own name or business name. At its place, it may only present the equipment, products or services listed in its Participation file and agreed to by the Organizer as matching the Event's Schedule of Exhibits, on pain of exclusion and/or termination of the Contract. The Exhibitor may not engage in any advertising in any form whatsoever either for third-party non-exhibitors or for the latter's products, unless expressly so authorized by such third parties. Accordingly, the Exhibitor must include the specific certificate issued to it by the third parties when it sends its Participation file to the Organizer. It is up to the Exhibitor to take all necessary measures to ensure that its packages are delivered to it on time.

**ARTICLE 10 – PROHIBITED SAMPLES** – Explosive substances, detonators and generally all hazardous or harmful substances are strictly prohibited without express prior consent of the Organizer. Any Exhibitor bringing such items onto its place without express prior consent shall be forced to remove them forthwith, at first request from the Organizer, failing which the latter would remove them itself at the expense of the Exhibitor, at its own risk, without prejudice to any legal proceedings that may be brought against the latter. The installation or operation of any item and device that could in any way interfere with the other Exhibitors and/or the Organizer is strictly prohibited.

**ARTICLE 11 – TOTAL OR PARTIAL TRANSFER PROHIBITED** – The assigned place must be occupied by its holder, and the transfer of all or part of a place in any form whatsoever is strictly prohibited, on pain of immediate closure of the place and early termination of the Contract by the Organizer.

**ARTICLE 12 – BROCHURES, LOUDSPEAKERS, SOLICITING** – Brochures may only be handed out in places assigned to each Exhibitor, barring special additional advertising services purchased or the Organizer's express consent. Soliciting and advertising through a public address system is strictly prohibited in any manner whatsoever. Audio announcements at the Event are reserved for service information of interest to the Exhibitors and visitors. Advertising or personal announcements are not allowed.

#### ARTICLE 13 – SIGNS, POSTERS, COMMUNICATION

**13.1 SIGNS, POSTERS** – It is prohibited to place signs or billboards outside places anywhere other than at the points provided for the purpose, which are indicated on the drawings sent to Exhibitors on request, barring a specific additional advertising service purchased. Boards or posters placed inside an Exhibitor's place and visible from the outside must be approved by the Organizer, which may reject them if they disturb the good order or good conduct of the Event or are inconsistent with its nature or purpose. The same rule applies to billboards put at the disposal of Exhibitors within the confines of the Event. If this rule is breached, the Organizer will have any boards, signs or posters put up in breach of the Contract removed at the cost, expense and risk of the Exhibitor without any prior notice. The Exhibitor agrees to comply with the provisions of French Law No. 91-32 dated 10 January 1991 on the fight against smoking and alcoholism.

**13.2 ONLINE COMMUNICATION** – In order to optimize digital communication about the Event, the Exhibitor undertakes not to create any "event-related" pages on social media (Facebook, Twitter, LinkedIn, etc.) announcing its presence at the Event, or more generally any information about the Event. The Exhibitor is invited to share the "event" pages created by the Organizer.

**13.3 GENERAL COMMUNICATION** – In any event, if the Exhibitor communicates about the Event on digital media (websites, social networks, apps, etc.) and/or physical media (ads, press releases, etc.), with the approval of the Organizer, the Exhibitor undertakes to comply with the Event's design guidelines and with any other instructions given by the Organizer about such communication.

#### ARTICLE 14 – PHOTOGRAPHS, FILMS, SOUNDTRACKS

Photographs, films, videos and soundtracks produced by professionals within the confines of the Event may be permitted, subject to the Organizer's written consent. A proof or copy of the media must be provided to the Organizer within fifteen days of the end of the Event. Such consent may be withdrawn at any time and for any reason whatsoever. The Exhibitor expressly authorizes the Organizer to use any shots showing its place (including representations of its trademarks, logos, products and animals, unless express notice to the contrary is given to the Organizer) taken during the Event, exclusively for its own promotion, and regardless of the medium (including the websites operated by the Organizer).

The Exhibitor therefore authorizes the Organizer, who reserves the right to reproduce and distribute for commercial use and its own advertising needs, all or part of (i) its image rights (ii) the photographs and/or videos representing the Exhibitor (including its employees, co-workers, representatives and sub-contractors) and its place, (iii) the Exhibitor's trading name and/or brand on all physical or electronic media, in particular in its group catalogue, corporate brochure, commercial documentation, press and publicity publications, websites, social networking pages or on smartphone applications and all other forms and formats of publishing in France and abroad for 5 (five) years from the date of the Event.

In this regard, the Exhibitor hereby represents and warrants that it is the exclusive holder of the rights attached to the aforementioned items and accordingly has all the rights and consents needed to authorize exploitation thereof by the Organizer, failing which it is invited to alert the Organizer or to hold it harmless of any claim that may be brought in connection with the exploitation of the aforesaid rights.

The Exhibitor waives any payment in this regard, and waives any rights of use relating to any acts of communication by the partners of the Event. Any comments or captions accompanying the reproduction or representation of the shots taken must not tarnish its image and/or reputation.

#### ARTICLE 15 – PERSONAL DATA – COMPLIANCE

**15.1 Processing of Personal Data by the Organizer** Pursuant to the French Data Protection Act of 6 January 1978, amended, and to Regulation (EU) 2016/679 (GDPR), the Organizer, acting in its capacity as controller, processes the personal data provided by the Exhibitor with regard to its request to participate in the Event.

The personal data requested in that respect is required to process the aforesaid request and thereby conditions the acceptance thereof.

The Exhibitor's personal data is processed for the following purposes:

- A) Managing and following up the contractual or pre-contractual relationship (processing participation requests, quotation requests, orders, billing, overdue accounts and disputes, management of the Exhibitor's stand, publishing some of its personal data in the Exhibitor Area);
- B) Operating, developing and administering the customer/prospect database (sending newsletters, market research, organizing competitions, processing requests to exercise rights, processing contact requests, arranging business meetings);
- C) Improving and customizing services for the Exhibitor (producing statistics, satisfaction surveys, administering newsletter subscriptions);
- D) Transferring the personal data to the Organizer's partners within the framework of

